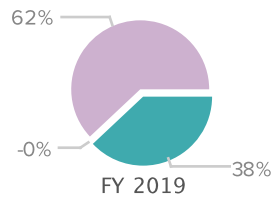


Financial Summary

Unrestricted Activity	FY 2019
Unrestricted operating revenue	
Earned program	\$12,387,225
Earned non-program	\$463,831
Total earned revenue	\$12,851,056
Investment revenue	-\$10,205
Contributed revenue	\$7,893,848
Total unrestricted operating revenue	\$20,734,699
Operating expenses	
Program	\$18,296,534
Fundraising	\$1,258,213
General & administrative	\$3,143,395
Total operating expenses	\$22,698,142
Net unrestricted activity - Operating	-\$1,963,443
Net unrestricted activity - Non-operating	-\$26,907
Total net unrestricted activity	-\$1,990,350
Net restricted activity	\$313,857
Net total activity	-\$1,676,493

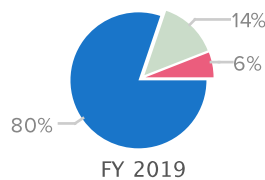
Revenue by Source

- Earned
- Investment
- Contributed



Expenses by Functional Grouping

- Program
- General & Administrative
- Fundraising



Attendance

In-person Participation	FY 2019
In-person participation - paid	164,679
In-person participation - free	26,099
Total in-person participation	190,778

Types of In-person Attendance	FY 2019
Performance tickets	177,893
Registrants for classes/workshops	1,572
Students given private lessons	30
Field trip participants	2,020
Lecture attendees	9,263
Total in-person participation	190,778

Attendance Ages	FY 2019
Children served in schools	2,853

Other Participation	FY 2019
Residency applicants	619

Program Activity

	FY 2019
Distinct productions	9
Total performances	425
Workshops/readings	17
Works developed	22
Distinct classes/workshops	21
Distinct class series/courses	152
Total classes/class sessions	929
Private lessons offered	95
Distinct field trips	5
Field trip occurrences	6
Distinct lectures	25
Lecture occurrences	350
Programs offered in schools	1
Hours of programming in schools	519
Number of schools served	41
Artists placed in schools	27
Space - days rented	20
Residencies awarded	18

Staffing

Staff & Non-Staff Statistics	FY 2019
Full-time Permanent Employees	84
Full-time Seasonal Employees	119
Full-time Seasonal Employees - FTEs	36.05
Part-time Permanent Employees	3
Part-time Permanent Employees - FTEs	1.67
Part-time Seasonal Employees	268
Part-time Seasonal Employees - FTEs	28.64
Part-time or One-time Volunteers	1,000
Independent Contractors	161
Interns and Apprentices	15